



INTERNATIONAL PROJECTS WE ARE OR WERE INVOLVED IN

ENTERPRISE EUROPE NETWORK



The project's mission is to help SMEs to successfully function on the European markets. All services offered by EEN are free of charge and supported by the European Commission as well as a network of over 500 analogical centres. EEN in Sopot is proud of its tailor-made services, such as counseling, trainings, trade missions, match-making events, etc. Find out more at www.een.sopot.pl

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4 REGIONS 4 BUSINESS



PARTNERSHIP	Leader: Free Entrepreneurship Association, Gdansk, Poland Partners: City of Halle, Germany City of Luleå, Sweden Oulu Business Development Agency, Finland
FUNDING	Phare CBC Programme
OBJECTIVES	<ul style="list-style-type: none">- Improving the economic condition in 4 regions through promoting and developing international cooperation of SMEs- Increasing the capabilities of business support bodies in the 4 regions
MEASURES	Common representation in international trade fairs and exhibitions organized in the Baltic Sea region, e.g. Home Trade in Luleå (Sweden), Northern Finland Outdoor Fair in Oulu (Finland), Technicon Fair in Gdansk (Poland), SaaleMesse in Halle (Germany)

DIE FRAU IM BUSINESS – PILOTPROJEKT FÜR EXISTENZGRÜNDERINNEN UND FÜHRUNGSKRÄFTE IN KMU-BETRIEBEN



PARTNERSHIP	<p>Leader:</p> <p>Pomeranian Chamber of Crafts, Poland</p> <p>Partners:</p> <p>Free Entrepreneurship Association, Gdansk, Poland</p> <p>HWK-Service GmbH, Würzburg, Germany</p> <p>Chambre de Métiers du Calvados, France</p> <p>Latvijas irdzniecibas un rupniecibas cameras Macibu centrs, Latvia</p> <p>Emmerce EEIG, Sweden</p>
FUNDING	Leonardo da Vinci programme
OBJECTIVES	<ul style="list-style-type: none"> - Promoting and broadening innovation in vocational training - Developing vocational skills of women - Enhancing entrepreneurial attitudes of women
MEASURES	<ul style="list-style-type: none"> - Developing concept and methodology of services targeted at women who take over family companies - Providing pilot training and advisory services - Creating centres for mentoring services at partner organizations

BUSINESS SUPPORT GOOD PRACTICE



PARTNERSHIP	<p>Leader: Free Entrepreneurship Association</p> <p>Partners:</p> <ul style="list-style-type: none">- Marshal's Office of the Pomorskie Region, Poland- Latvian Chamber of Commerce and Industry, Latvia- Haute Normandie International Chambre Regionale de Commerce et d'Industrie, France- Economic and Touristic Development Company District of Peine/Lower Saxony, Germany- West Yorkshire Enterprise Partnership. Yorkshire and Humber, UK- Province of Drenthe, the Netherlands- Avacon Holding bv/Groningen. The Netherlands
FUNDING	The Hanse Passage Programme Regional Framework Operation implemented under the Community Initiative Programme Interreg III C
OBJECTIVES	Creating an environment and sustainable resources that will enable future collaboration between Hanse regions during and beyond the Hanse Passage initiative
MEASURES	<ul style="list-style-type: none">- Comparing business support policies and structures- Developing indicators for transferable good practice- Identifying transferable good practice- Developing and disseminating recommendations for best practice and future collaboration

COMPETENCE DEVELOPMENT OF BUSINESS MANAGEMENT AND COOPERATION

PARTNERSHIP	Business Consulting Centre in Alytus, Lithuania Free Entrepreneurship Association, Gdansk, Poland
FUNDING	Interreg IIIA Neighbourhood Programme, Lithuania, Poland and Kaliningrad Region of Russian Federation
OBJECTIVES	<ul style="list-style-type: none">- Developing management skills- Strengthening Polish-Lithuanian economic cooperation- Stimulating cooperation between business sector and academic institutions
MEASURES	<ul style="list-style-type: none">- Management simulation play for mixed, Polish and Lithuanian, groups of participants- International marketing and business negotiation training for mixed, Polish and Lithuanian, groups of participants- Cross-border B2B meetings of Polish and Lithuanian companies

REGIONAL COOPERATION: GDAŃSK-ODESSA

PARTNERSHIP	Leader: Free Entrepreneurship Association Partners: Odessa Regional Administration, Ukraine Intmar New BizNet, Ukraine
FUNDING	PAUCI (Polish-American-Ukrainian Co-operation Initiative)
OBJECTIVES	<ul style="list-style-type: none">- Exchange of experience in establishing new regional development policies- Initiating economic cooperation between Polish and Ukrainian enterprises- Identifying transportation problems between the regions
MEASURES	<ul style="list-style-type: none">- Study visits- Business missions- Business cooperation seminars- B2B meetings of Polish and Ukrainian companies- International cooperation treaty between regional administrations in Pomerania and Odessa regions

<p>PARTNERSHIP</p>	<p>Leader: Free Entrepreneurship Association, Gdansk, Poland</p> <p>Partners:</p> <p>Oulu Business Development Agency, Finland</p> <p>Latvian Chamber of Commerce, Latvia</p>
<p>FUNDING</p>	<p>Phare CBC Programme</p>
<p>OBJECTIVES</p>	<p>To facilitate cooperation between Polish, Latvian and Finnish companies through exchange of information and foreign market seminars</p>
<p>MEASURES</p>	<ul style="list-style-type: none"> - Seminars run by foreign market experts - Publications on foreign markets - Exchange of offers between Polish, Latvian and Finnish companies